

FINANCIAL HIGHLIGHTS Fiscal Year Ended June 30, 2024





Letter to the Residents of San Mateo County

I am honored to present the County of San Mateo's Financial Highlights report, also known as the Popular Annual Financial Report (PAFR), for fiscal year July 1, 2023 through June 30, 2024 (FY 2023-24).

The goal of this report is to provide financial information in an easy-to-understand manner that is transparent to our residents, taxpayers, policy leaders and County management. It summarizes key information reported in the County's more detailed Annual Comprehensive Financial Report (ACFR).

Please visit our website at <u>https://controller.smcgov.org</u> to view or download copies of the County's PAFR, ACFR, Property Tax Highlights publication, and other reports. We welcome your comments and questions at (650) 363-4777 or <u>controller@smcgov.org</u>.

Sincerely,

Juan Kargo

Juan Raigoza San Mateo County Controller



TABLE OF CONTENTS

County Profile	3	Property Tax Revenues	12
Statistical Information	4	General Fund Budget	13
Government-Wide Financial Position	5-7	General Fund Financial Position	14
Government-Wide Results of Operations	8-10	General Fund Results of Operations	15
Tax Revenues	11	Award for Outstanding Achievement	16

The financial information in this report is derived from the County's Annual Comprehensive Financial Report (ACFR) for FY 2023-24. The ACFR is prepared in conformity with generally accepted accounting principles (GAAP), and provides details and disclosures required for fair presentation in conformity with GAAP. The PAFR contains only financial data of the primary government and general fund, excluding all of the County's discretely presented component units. Additionally, information is presented in a summarized manner and certain note disclosures required by GAAP are omitted. The ACFR is available at https://controller.smcgov.org/annual-comprehensive-financial-report-acfr.. The PAFR is available at https://www.smcgov.org/controller/financial-highlights-popular-annual-financial-reports-acfr.. Both reports, ACFR and PAFR, are also available via county's social media posts.

County of San Mateo Controller's Office - 555 County Center, 4th Floor, Redwood City, CA 94063

https://www.facebook.com/CountyofSanMateo



Front Cover page: County Office Building 3 © County of San Mateo

County Profile



The County is governed by a five-member Board of Supervisors elected by San Mateo County voters. From left to right: Name (District Number) Warren Slocum (4), Noelia Corzo (2), Dave Pine (1), David J. Canepa (5), Ray Mueller (3)

Established in 1856, San Mateo County is home to advanced technology firms and towering redwood forests. The County occupies 455 square miles and contains 20 cities on the peninsula bounded by San Francisco to the north, Santa Clara and Santa Cruz counties to the south, San Francisco Bay to the east, and the Pacific Ocean to the west.

Most of the County's population resides in the suburban corridor between the Santa Cruz Mountains and the picturesque San Francisco Bay. The coastal region of the County remains primarily rural and has some of California's most beautiful coastline.

A diversified group of industries thrive in the County including computer software, social media, bio-technology, hospitality, and transportation.

The County provides a vast array of services for all residents in the County. These services include social services, public health protection, housing programs, property tax assessment, tax collection, elections, and public safety. The County also provides city-type services such as police, fire protection, sanitation, and street/road maintenance in unincorporated areas.

The **Mission of the County** government is to protect and enhance the health, safety, welfare, and natural resources of the community, and to provide quality services that benefit and enrich the lives of the people of the community.

The County is committed to:

- The highest standards of public service
- A common vision of responsiveness
- The highest standards of ethical conduct
- Accessible services for those in need
- Treating people with respect and dignity

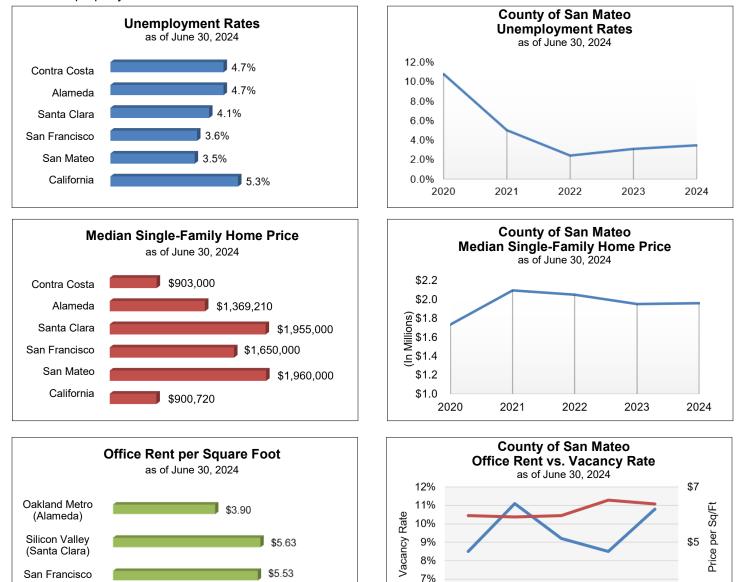




Half Moon Bay © County of San Mateo

Statistical Information

The statistics below illustrate some key economic indicators that impact the finances of the County's residents, businesses, and the County itself. The County's unemployment rate was 3.5% in 2024 higher than its 3.1% rate for 2023. Home prices generally held steady compared to the prior two years. With respect to the local commercial office market, the average lease asking rate for office space was similar to last year, while the vacancy rate increased. The slowdown in residential and commercial property markets may reduce future annual growth rates, compared to prior years, of assessed property values.





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Beach at Coyote Point Park © San Mateo County

FY 2023-24 Financial Highlights

2022

2023

\$3

2024

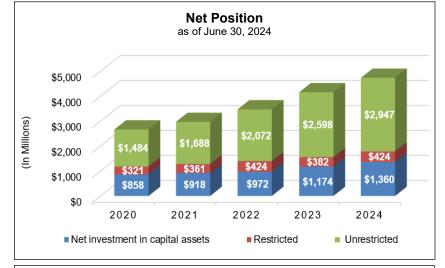
Price per Sa/Ft

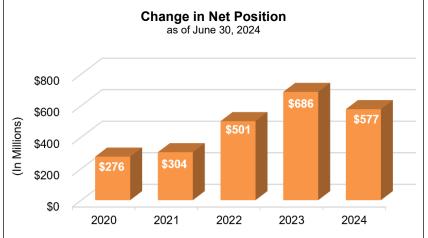
Government-Wide Financial Position

The **Statement of Net Position** presents information on the County's assets, liabilities, deferred outflows/inflows of resources, and net position (net worth). Over time, increases or decreases in net position may serve as a useful indicator on whether the County's financial position is improving or declining. The County has a credit rating of AAA from S&P Global Ratings.

For FY 2023-24, the County's total net position increased by \$577 million to \$4.7 billion. The net position is comprised of \$1.4 billion in net investment in capital assets, \$424 million in restricted resources, and \$2.9 billion in unrestricted resources.

Statement of Net Position (In Millions)	Fisca 2023-24	ll Year 2022-23	Inc./(Dec.) Amount	
Current and other assets	\$ 4,371	\$ 3,902	\$ 469	
Lease/subscription assets	92	90	2	
Capital assets	1,929	1,702	227	
Total assets	6,392	5,694	698	
Deferred outflows of resources	749	772	(23)	
Long-term liabilities	777	812	(35)	
Lease/subscription liabilities	98	93	5	
Net pension liability	823	693	130	
Net OPEB liability	77	68	9	
Other liabilities	549	571	(22)	
Total liabilities	2,324	2,237	87	
Deferred inflows of resources Net position:	<u> </u>	75	11	
Net investment in capital assets	1,360	1,174	186	
Restricted	424	382	42	
Unrestricted	2,947	2,598	349	
Total net position	<u>\$ 4,731</u>	<u>\$ 4,154</u>	<u>\$577</u>	





Glossary

Assets are resources with service capacity that the County controls.

Lease/subscription assets and lease/ subscription liabilities represent the values (assets) for the right to use buildings and equipment and subscriptions for software and the corresponding liabilities related to lease/ subscription payments.

Liabilities are obligations the County owes.

Long-term liabilities include estimated claims, compensated absences, and debts (such as lease revenue bonds, notes payable, and other long-term obligations).

Deferred outflows of resources are the consumption of net assets applicable to future reporting periods.

Deferred inflows of resources are the acquisition of net assets applicable to future reporting periods.

Net position reflects the County's net worth. Net Position = (Assets + Deferred Outflows of Resources) - (Liabilities + Deferred Inflows of Resources)

Net investment in capital assets represents the County's investment in capital assets, less any related outstanding debt used to acquire those assets. These capital assets are used to provide services to residents and are not available for future spending.

Restricted net position represents resources that are subject to external restrictions on their use and are available to meet the County's ongoing obligations for programs.

Unrestricted net position represents resources that are available to fund County programs for residents and debt obligations to creditors.



Regional Operation Center © County of San Mateo

FY 2023-24 Financial Highlights

Government-Wide Financial Position

The County's **Capital Assets** include land and easements, infrastructure, construction in progress, structures and improvements, equipment, and software. As of June 30, 2024, the County's total investment in capital assets increased by \$226.9 million, or 13%, to \$1.9 billion, net of depreciation. Some new buildings have been placed into service while others remain in progress. The net increase to capital assets is mainly attributed to:

- Construction In Progress increased by \$50.6 million for County Office Building 3, \$23.4 million for Cordilleras Mental Health Facility, and \$34 million for Health System Campus Upgrade.
- Structures and Improvements increased by \$32.5 million for building acquisitions.
- Land and Easements increased by \$21.8 for land acquisitions.



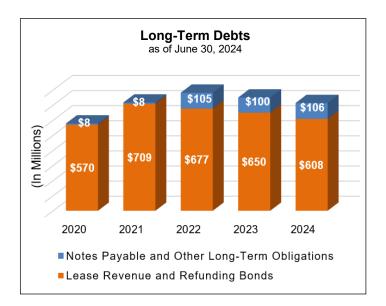
County Office Building 3 © County of San Mateo

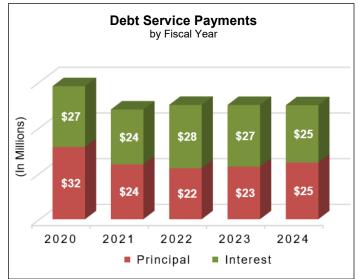


Navigation Center for shelter and housing services © County of San Mateo

The County's **Current and Other Assets**, which includes cash and investments, receivables, and amounts due from other governmental agencies, increased by \$469 million, or 12%, to \$4.4 billion.

The County's **Long-term Debts** (a subset of total long-term liabilities) is primarily comprised of lease revenue bonds to fund construction of county buildings and facilities. The decrease of \$34.9 million, or 4%, to \$777.2 million as of June 30, 2024, was due to the normal debt payments of \$41.4 million made on lease revenue bonds; and the refunding of 2014 Series A Bonds and reissuance of 2024 Series Bonds, offset by a \$5 million increase to subscriptions payable.





Government-Wide Financial Position

Pension Plan	FY 2023-24	FY 2022-23	FY 2021-22	
Net Pension Liability	\$823.2 million	\$693.3 million	\$99.6 million	
Discount Rate	6.42%	6.42%	6.42%	
County's Contribution	\$175.7 million	\$235.9 million	\$237.7 million	
Funded Ratio as of June 30	87.3%	88.5%	98.2%	



San Mateo County Fair Ride © County of San Mateo

As of June 30, 2024, the County's **net pension liability** was \$823.2 million, up from prior year's \$693.3 million due to net decrease in the fair value of plan's investments based on actuarial measurement date of prior fiscal year ended. Using a discount rate of 6.42%, the plan's funded ratio was 87.3% as of June 30, 2024, down from prior year's 88.5%. Contributions from the County to the pension plan totaled \$175.7 million in FY 2023-24.

The County administers an **Other Post Employment Benefits (OPEB) Retiree Health Plan** to members who retire and are eligible to receive a pension from the County. Using a discount rate of 5.75%, the plan's funded ratio was 83.0% as of June 30, 2024, down from prior year's 84.3%. The County's net OPEB liability was \$77.1 million as of June 30, 2024, up from prior year's \$68.4 million. The County contributed \$28.7 million to the Plan in FY 2023-24.

OPEB Plan	FY 2023-24	FY 2022-23	FY 2021-22		
Net OPEB (Asset)/Liability	\$77.1 million	\$68.4 million	(\$14.8 million)		
Discount Rate	5.75%	5.75%	5.75%		
County's Contribution	\$28.7 million	\$24.3 million	\$26.4 million		
Funded Ratio as of June 30	83.0%	84.3%	103.8%		

Cañada College

Glossary

Net pension liability is the difference between the total pension liability and plan assets at fair value (fiduciary net position).

Net OPEB (asset)/liability is the funded asset or unfunded liability, which is the difference between the total OPEB liability and plan assets at fair value (fiduciary net position).

Discount rate is the investment rate of return used to measure the total pension or OPEB liability.

Funded ratio equals value of assets divided by value of actuarial accrued liabilities, held by plan.



Mural at Brentwood Elementary - East Palo Alto © County of San Mateo

Canada College © County of San Mateo

FY 2023-24 Financial Highlights

County of San Mateo, California

Government-Wide Results of Operations

The **Statement of Activities** reports information on the County's revenues and expenses during the fiscal year and changes in net position. Significant changes to revenues and expenses are discussed on page 9.

	2	l 2023-24		cal Year 022-23	2	021-22
Sevenues:						
Program Revenues						
Charges for services	\$	796	\$	757	\$	766
Operating grants and contributions	Ŧ	795	Ŧ	726	Ŧ	793
Capital grants and contributions		9		5		4
Total program revenues		1,600	-	1,489	-	1,563
General Revenues					-	
Taxes:						
Property taxes		937		932		763
Property transfer taxes		6		10		16
Sales and use taxes		147		155		139
Transient occupancy taxes		6		5		4
Aircraft taxes		2		1		2
Vehicle rental business license tax	_	13		12	_	9
Subtotal - taxes		1,111		1,115	-	933
Unrestricted interest and investment earnings		183		71		(61)
Miscellaneous	_	104		62		<u>51</u>
Total general revenues		1,398	-	1,248		923
Total revenues		2,998	-	2,737		2,486
Expenses:	_		-			
General government		205		165		236
Public protection		582		492		414
Public ways and facilities		31		30		26
Health and sanitation		512		448		443
Public assistance		435		311		281
Recreation		26		23		22
Interest on long-term liabilities		23		24		28
San Mateo Medical Center		453		419		398
Airports		6		5		5
Coyote Point Marina		2		1		2
Housing Authority		146		133		131
Total expenses	_	2,421	-	2,051		1,985
Change in net position		577		686	-	501
Net position, beginning		4,154		3,468	-	2,967
Net position, end of the year	\$_	4,731	\$		\$_	3,468
Breakdown of net position, end of the year		, <u> </u>		,	• =	
Net investments in capital assets	\$	1,360	\$	1,174	\$	972
Restricted		424	,	382	ŕ	424
Unrestricted		2,947		2,598		2,072
Net position, end of the year	\$_	4,731	\$		\$_	
			т.	, <u></u>		
Population in San Mateo County		741,565	_	737,644		744,662
Per capita general revenue (in absolute dollars)	\$	1,885	\$	1,692	\$	1,239
Per capita revenue (in absolute dollars)	\$	4,043	\$		\$	3,331
Per capita expense (in absolute dollars)	\$	(3,265)		(2,780)		(2,666
Per capita net revenue (in absolute dollars)	\$	778	\$	930	\$	665

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-	••	•	-	~	- 1	

Revenues are monies the County receives from a variety of sources.

Program revenues, primarily from State and Federal sources, are derived directly from County programs and can be broken down into the following categories:

- **Charges for services** paid by the recipients of goods and services offered by the County's various programs.
- **Grants and contributions** are restricted in use to meet the operational or capital requirements of County programs.

General revenues are non-program revenues that include property taxes, sales and use tax, and other taxes.

Expenses are monies spent to provide services to the County's residents.

Governmental activities are normally funded by taxes and intergovernmental revenues and cover various services including:

- General government includes costs incurred by the County's administrative offices.
- Public protection safeguards the public through law enforcement, custody of criminals, and re-socialization of offenders.
- *Public ways and facilities* maintain County roads, bridges, and other infrastructure.
- *Health and sanitation* builds a healthy community and provides health care to vulnerable populations.
- **Public assistance** helps individuals and families to achieve economic self-sufficiency, promotes community and family strength, and ensures child safety and well-being.
- *Recreation* provides residents with access to parks and recreational facilities.

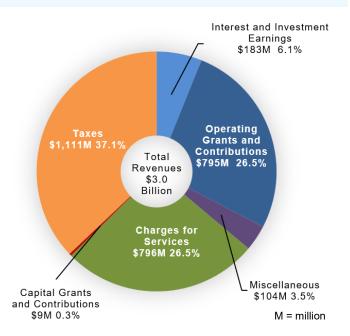
Business-type activities include those services provided by San Mateo Medical Center, Airports, Coyote Point Marina, and Housing Authority. These activities rely heavily on fees for services.

Government-Wide Results of Operations

Revenues

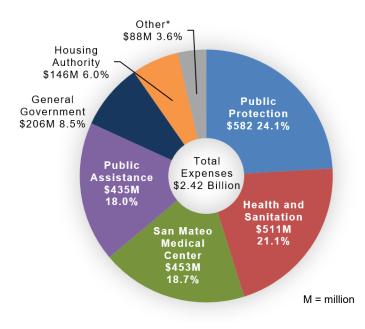
Total revenues increased by \$260 million, or 10%, to \$3.0 billion, mainly due to the following:

- Unrestricted interest and investment earnings increased \$112.5 million, due to market fluctuations and more robust earnings on investments in current year compared to prior year.
- Operating grants and contributions increased by \$69.4 million; mainly due to State Mental Health Services Act and increase to State realignment revenues.
- Miscellaneous Revenues increased by \$42.2 million; mainly due to increase in funding for housing shelters and services.
- Charges for Services increased by \$38 million due to increased patient volume.





Caltrain's new electric train © Caltrain



*Other includes interest on long-term liabilities \$23M, public ways and facilities \$31M, recreation \$26M, airports \$6M, and Coyote Point Marina \$2M.

Expenses

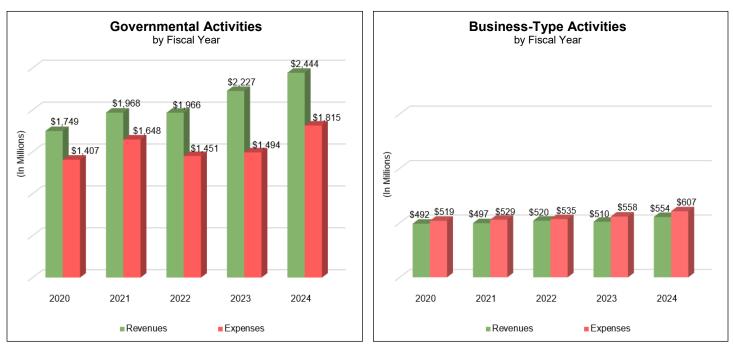
Total expenses increased by \$369 million, or 18%, to \$2.42 billion, mainly due to the following:

- General Government expenses increased by \$40 million mainly due to salaries and benefits, pension expense (mainly due to interest on pension liabilities), and cybersecurity upgrades.
- Public Protection expenses increased by \$91 million mainly due to pension expense; and salaries and benefits.
- Health and sanitation expenses increased by \$64 million mainly due to pension expense; and 1991 Health Realignment.
- Public Assistance expenses increased by \$124 million mainly due to affordable housing expenses and assistance services; salaries and benefits; and pension expense.

Government-Wide Results of Operations

For the past five fiscal years revenues from the County's **Governmental Activities** were greater than expenses.

A majority of the County's **Business-type Activities** are related to the San Mateo Medical Center. In each of the past five fiscal years, total revenues from the County's business-type activities were less than related expenses. The deficits (from business-type activities), mainly resulting from mandated healthcare services provided to uninsured and indigent residents, were absorbed by General Fund (governmental activities) subsidies of \$46 million to the San Mateo Medical Center.

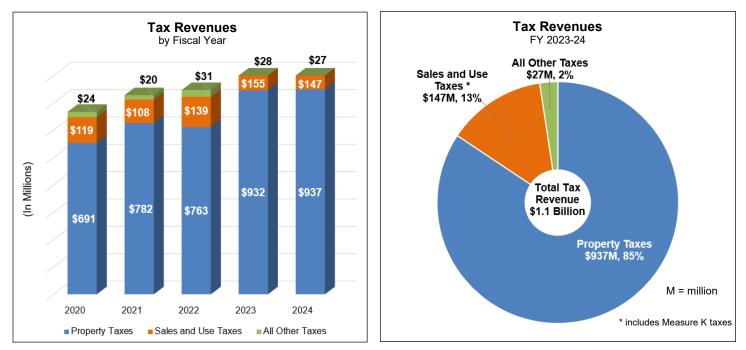




Fire Truck demonstration at San Carlos Airport © County of San Mateo

For the fiscal year ended June 30, 2024, **tax revenues** were \$1.1 billion, a decrease of \$4 million compared to the prior fiscal year, mainly due to:

- \$8 million decrease in sales and use taxes.
- \$4 million decrease in property transfer taxes.
- \$8 million increase to general property tax revenues and other taxes.



Measure K is a voter-approved countywide half-cent sales tax to support County services. In FY 2023-24 Measure K generated \$116 million in sales tax revenues, while \$124 million was spent on Measure K funded initiatives.

Significant Measure K expenditures for FY 2023-24 included: Housing and Homelessness initiatives (\$50 million), Youth and Education initiatives (\$14 million), North Fair Oaks General Plan Implementation (\$10 million), Parks and Environment initiatives (\$7 million), and Mental and other Health initiatives (\$19 million).



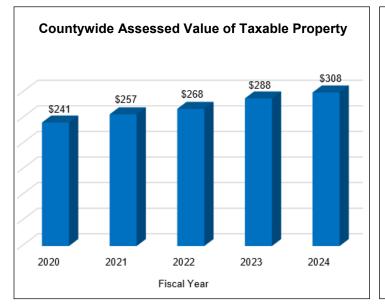
Arroyo Green affordable senior housing community © County of San Mateo

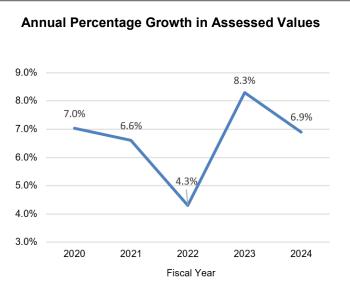
Property Tax Revenues

Countywide **property taxes** are levied each fiscal year on taxable real property (secured) and personal property (unsecured) in the County. Property tax revenues make up the County's largest source of General Fund discretionary revenues. The health of the local real estate market and associated changes in property assessed values are key indicators of the financial outlook for the County.

The **FY 2023-24** countywide assessed values increased \$19.8 billion, or 6.87%, to \$308 billion, as of the lien date of January 1, 2023, compared to the prior year. This increase translated to a countywide increase of \$198 million in the 1% general property tax, shared by local taxing agencies (schools, cities, special districts, and the County).

The **FY 2024-25** countywide assessed property values increased \$17.7 billion, or 5.75%, to \$325.5 billion compared to prior year. FY 2024-25 assessed property values reached a new historical high for the fourteenth consecutive year. Total property values for **FY 2025-26**, with a lien date of January 1, 2025, are expected to grow but not by as much as in recent prior years.





County's Top Ten Taxpayers in FY 2023-24								
(In I	Millions)							
	Property	% of Total						
Pacific Gas & Electric Co.	\$ 52.0	1.41%						
Genentech Inc	36.3	0.98%						
Gilead Sciences Inc.	33.4	0.91%						
ARE	31.2	0.85%						
HCP Oyster Point III LLC	29.2	0.79%						
United Airlines Inc.	25.5	0.69%						
Hibiscus Properties LLC	25.1	0.68%						
Google Inc	23.4	0.64%						
Facebook Inc	19.9	0.54%						
Slough BTC LLC	19.3	0.52%						
Total	\$ <u>295.3</u>	<u>8.01%</u>						

* Based on the general tax and debt service on secured, unsecured, unitary, and railroad properties as of June 30, 2024.

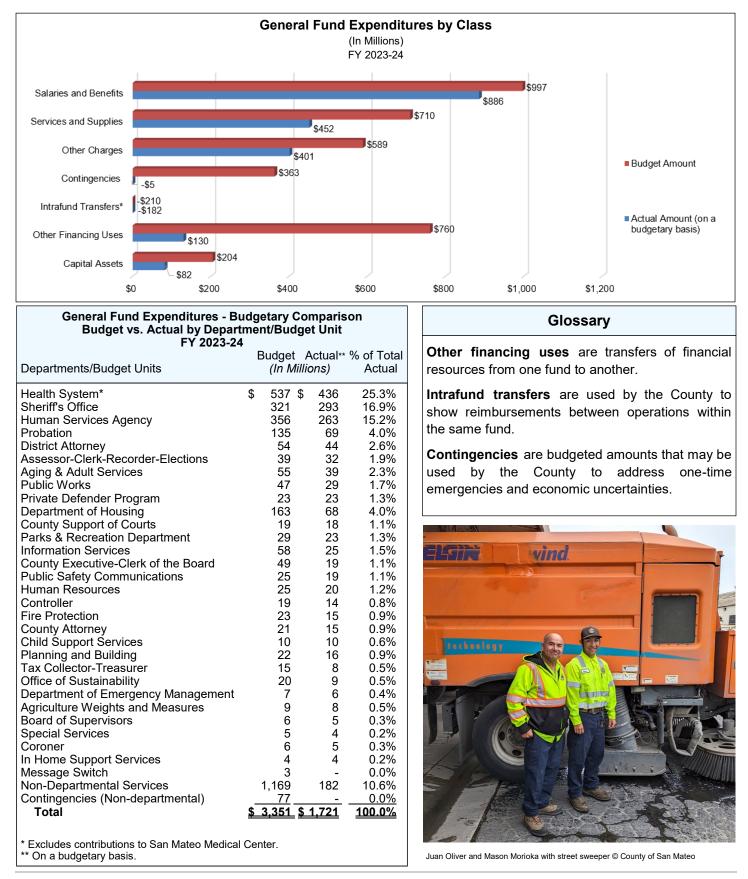


Navigation Center for shelter and housing services © County of San Mateo

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General Fund Budget

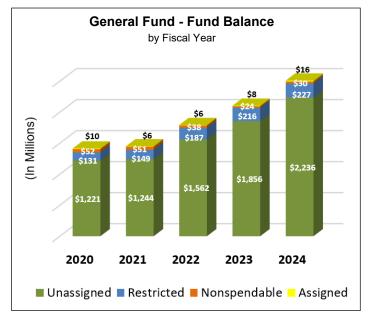
The annual **General Fund Budget** is the foundation for the County's financial planning and control of expenditures. Budget expenditures are enacted into law by the Board of Supervisors through the passage of an Appropriation Ordinance. The ordinance sets limits on expenditures, which cannot be changed except by amendments to the budget.



General Fund Financial Position

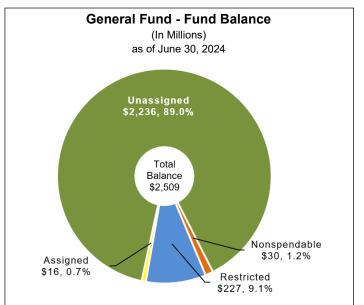
The **General Fund** is the County's primary operating fund. The activities funded by the General Fund include general government, public protection, health and sanitation, public assistance, and recreation services. For FY 2023-24, fund balance increased by a total of \$406 million to \$2.5 billion.

The fund balance amount provides information about the County's net resources available for spending and financing requirements.



The **General Fund's** financial health is measured by comparing total unrestricted fund balance and total fund balance to the General Fund's total functional expenditures (Total General Fund expenditures excluding Other Financing Uses).

- The total unrestricted (assigned and unassigned) fund balance amount of \$2.25 billion approximates 139% of the total functional expenditures of \$1.62 billion.
- The total fund balance amount of \$2.5 billion approximates 154% of the total functional expenditures of \$1.62 billion.



The **General Fund** had a total fund balance of \$2.5 billion consisting of the following:

- \$30 million is nonspendable and includes items not expected to be converted to cash such as inventories, prepaid items, and long-term interfund advances and receivables.
- \$227 million is restricted and can only be spent for specific purposes as stipulated by external resource providers.
- \$16 million is assigned to be used by the County for specific purposes.
- \$2.24 billion is **unassigned** and can be used for any purpose.

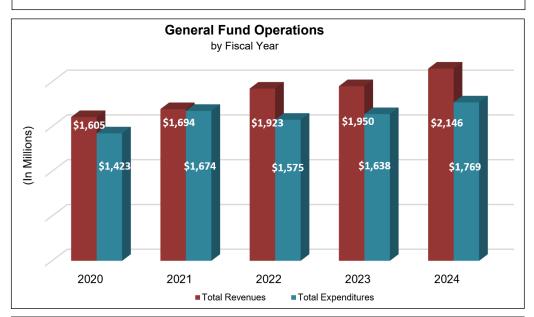


Lathrop House and SMC History Museum © County of San Mateo

General Fund Results of Operations

The **General Fund** is the County's largest source of discretionary revenue and is presented in the governmental fund financial statements on a modified-accrual basis. This means the General Fund operations included revenues received during the fiscal year, revenues received within 60 days after the fiscal year-end, and expenditures incurred during the fiscal year.

General Fund Revenues (In Millions)								
		FY 20	023-24		FY 20	22-23	Inc	. (Dec.)
Source		Amount	% of Total	1	Amount	% of Total	A	mount
Taxes	\$	1,026	47.8%	\$	1,029	52.8%	\$	(3)
Licenses and permits		8	0.4%		8	0.4%		-
Intergovernmental		708	33.0%		623	31.9%		85
Charges for services		187	8.7%		158	8.1%		29
Fines, forfeitures, and penalties	;	4	0.2%		4	0.2%		-
Rents and concessions		3	0.1%		3	0.2%		-
Investment income		147	6.8%		54	2.8%		93
Other		33	1.6%		37	1.9%		(4)
Sub-Total	\$	2,116		\$	1,916		\$	200
Other financing sources	_	30	1.4%		34	1.7%		(4)
Total Revenues	\$_	2,146	<u>100.0%</u>	\$	<u>1,950</u>	<u>100.0%</u>	\$	196



General Fund Expenditures (In Millions)									
	FY 2023-24			FY 2022-23			Inc. (Dec.)		
Uses	A	Amount	% of Total	1	Amount	% of Total	A	mount	
General government	\$	182	10.3%	\$	209	12.8%	\$	(27)	
Public protection		496	28.1%		472	28.8%		24	
Health and sanitation		444	25.1%		415	25.3%		29	
Public assistance		378	21.3%		278	16.9%		100	
Recreation		22	1.2%		21	1.3%		1	
Capital outlay		95	5.4%		47	2.9%		48	
Functional Expenditures	\$	1,617		\$	1,442		\$	175	
Other financing uses	_	152	8.6%		196	12.0%		(44)	
Total Expenditures*	\$	1,769	<u>100.0%</u>	<u>\$</u>	1,638	<u>100.0%</u>	<u>\$</u>	131	

* Differences between general fund expenditures and actual (budgetary basis) expenditures are due mainly to reporting on budgetary basis versus the current financial resources measurement focus.



Venice Beach © County of San Mateo

Award for Outstanding Achievement



Government Finance Officers Association

Award for Outstanding Achievement in Popular Annual Financial Reporting

Presented to

County of San Mateo California

For its Annual Financial Report For the Fiscal Year Ended

June 30, 2023

Christophen P. Morrill

Executive Director/CEO

The Government Finance Officers Association of the United States and Canada (GFOA) has given an Award for **Outstanding Achievement in Popular Annual Financial Reporting** to San Mateo County for its Financial Highlights publication for the fiscal year ended June 30, 2023. This prestigious national award recognizes conformance with the highest standards for preparation of state and local government popular reports.

In order to receive this award, a government unit must publish a Popular Annual Financial Report, with contents that conform to program standards of creativity, presentation, understandability and reader appeal.

An Award for Outstanding Achievement in Popular Annual Financial Reporting is valid for a period of one year. San Mateo County has received this award for the twenty-second consecutive year.

We believe this report, for fiscal year ended June 30, 2023, continues to conform to the Popular Annual Financial Reporting requirements, and are submitting it to the GFOA for consideration for this award.



Public Parking Garage-Top floor with solar panel © County of San Mateo